

”Company Profile”

The eagle does not fold its wings as long as there is still a peak that it has not reached yet ...

This is what we believe in as the management and staff of
Bitamani Motors for Trading

Your Genuine Partner

www.bitamanimotors.com



Bitamani Motors
Auto parts

BITAMANI MOTORS FOR TRADE LLC is a well-known name in the line of Auto Spare Parts Business. Being Pioneers in the field of Auto Spare Parts trading and distribution in UAE and Middle East markets, the company could occupy an advanced position in these markets, thanks to a wide base of our loyal customers history depicts a saga of success.



The company has been registered to cover a wide line of business including importing and exporting ,cars, public transport buses agricultural tractors, electrical and fuel motorcycles.

Bitamani Motors has built strategic relationship with suppliers who follow constant quality ,improvement, low lead times and on-time delivery. Thus, we facilitate the finest 'solution for our customers demands of the best prices for genuine quality spare parts.

Mission:

'To exceed our customers expectations with genuine auto spare parts of most modern cars/ vehicles, utilizing a global supply chain, which help us be an added value to our customers locally and regionally

Vision:

Bitamani Motors, as a full concept supplier, strives to provide all ,kinds of vehicles (Traditional Electrical and hybrid cars) with genuine spare parts while keeping on its current standards and values in a fast changing market.



OUR VALUES:

1.PARTNERSHIP: BLEND IN AND STAND OUT

We work with our suppliers and our automotive clients to create an environment of mutual trust. We are one team striving for success and a loyal and reliable partner on all levels of cooperation.

2.COMMITMENT: TRY ONE MORE TIME

We are committed to our work taking pride and pleasure in what we do. We always go the extra mile, achieve sustainable results and provide our automotive customers with high quality solutions.

3.Entrepreneurship: GROWING IS NOT AN OPTION, BUT A MUST

Through entrepreneurial way of thinking and a willingness to go forward we have successfully grown from a small family company into a family-owned, regional active organization.



Business Strategy:

The Five Pillars of Our Business Strategy:

1. MARKET:

The lion-share of our customer base belongs to Syrian Market. We cater to the local market and we have reached some ME countries as well. We enjoy a very stable & loyal customer base, which we think is our most invaluable asset.

2. CUSTOMER SERVICE :

We try to maintain an excellent one to one relation with our customers. We strive to provide all kind of support to the customer, so that a loyal relationship is established. The management monitors and assesses the performance and credit worthiness of the customers in frequent intervals and both credit period and credit limit are re-fixed accordingly.

3. QUALITY OF PRODUCTS:

We ensure proper quality of the products and understand that customer satisfaction depends on quality of the products and services offered by us. We closely monitor any problems related to the quality and take corrective actions.

4. IMPORT:

Our major sourcing is Import from various countries (South Korea, China, India, Malaysia, Dubai). We have established long standing relations with the most reliable suppliers, so that we are confident of regular supply of quality goods on time and reasonable prices.

5. STORAGE FACILITY:

The company possesses enough storage facility in Syria, Damascus. This enables the storage of entire volume of all the necessary goods for the entire markets we cover and ensures right and quick delivery of the product, in reasonable time.

Why Bitamani Motors

Genuine Parts

Only genuine parts from global brands, together with high standard customer service

Affordable Rates

Repairing a damaged vehicle can be expensive. Our prices are the reasonable solution for both B2B and end-user.

Affordable Rates

We have something for everyone
A variety of products from various world well known and trusted auto spare parts suppliers



Engine & Gear

Chassis and Body

Electrical parts

Enternal parts

Steering parts

Cooling parts

Wheels

Filters

Oil & Lubricants

Air Conditioning



Bitamani Motors

Parts

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